POPCORN SALE

Important Popcorn Dates:

Sale begins on: _____

Popcorn Pickup: Date _____ Location _____

Popcorn Pickup: Date _____ Location _____

Sale ends on: _____

Money turn in date: _____

All online sales count towards Scout Rewards from August 1 through _____.

Please make all checks payable to _____.

Sales Goals and Fun Adventures

Remember to "Do Your Best!" Practice selling with your Scout. See sample script below.

Our unit's popcorn sales goal is $_____

Each Scout's sales goal is $_____. By reaching this goal, the following will be paid for...

- _____
- _____
- _____

Here are a few of our upcoming Scouting adventures and some of the main reasons WHY our unit is fundraising:

- Date _____ Adventure/Activity _____
- Date _____ Adventure/Activity _____
- Date _____ Adventure/Activity _____

Unit Incentives

In additional to the prize program provided by the council, our unit is offering the following Scout incentives:

- Sell _____ and earn _____
- Sell _____ and earn _____
- Sell _____ and earn _____

Have questions about the Popcorn Sale?

Name _____ Email _____ Phone _____

Name _____ Email _____ Phone _____

Sample Scout Script

"Hello, my name is _____ and I'm with pack / troop _____. I am trying to earn my way to _____ and support our camp programs. I have many DELICIOUS flavors of popcorn and _____ is my favorite because _____! Can I count on your support to help fund my adventures?" (Hand pen and order form to customer)

When you have completed your presentation, be sure to thank everyone, even if they didn't buy anything!