

2026 POPCORN SALE KERNEL GUIDE



Dear Scouts and Parents,

July 2026

It's time for our annual Popcorn Sale!

This is a great opportunity for Scouts to raise money to support their unit and Council programs while earning rewards, including 10+ gift cards. The sale begins on August 14th, so now is the time to get ready to Blast Off!

Download the Trails End App if you haven't already. The app allows you to manage all your sales in one place, including in-person, online, and email or social media outreach. You can also use Online Direct, which ships products directly to customers—no delivery required. Last year, we saw record storefront sales, and we're excited to make this year even better.

We encourage every Scout to set a goal of \$1,000 in sales and use multiple selling methods. The app makes it easy to upload contacts, send purchase links, and accept payments directly from customers.

We are excited to continue our partnership with the Chicago Wolves. Scouts who sell \$1,000 will earn two Wolves tickets. \$2,500 sellers earn 2 tickets closer to the ice and a hat. Scouts who sell \$5,000 will receive a Wolves jersey and have a chance to participate in a special on-ice color guard experience or a Zamboni ride. Our Top 50 Sellers will also be invited to a **Top 50 Sellers Event** with dinner and prizes before the Wolves game.

For customers who wish to support Scouting but do not want popcorn, the Heroes and Helpers Program allows them to donate popcorn to first responders, military members, veterans, food banks, and local charities.

Getting started is easy:

- Review materials as a family
- Set your personal sales goal
- Download and log in to the Trails End App
- Practice your sales pitch
- Reach out to friends and family
- Begin selling in your neighborhood and online

Your unit's Popcorn Kernel will provide additional materials and information. Many units will have products available early in the sale for storefront and take-order sales. Be sure to participate in storefront opportunities and remember that all sales—online and in person—count toward your total rewards.

For updates and more information, visit www.threefirescouncil.org/popcorn. If your unit does not participate and you would still like to sell, or if you have questions, please call 630-584-9250 or email tfcpopcorn@scouting.org.

You can begin selling on August 14th. Good luck and be safe!

Your Three Fires Council Popcorn Team

LET'S MAKE THIS YOUR BEST SALE EVER!

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Need Help?

Visit our website:

ThreeFiresCouncil.org/Popcorn

Email us:

TFCPopcorn@Scouting.org
support@trails-end.com

Join our Facebook Group:

facebook.com/groups/tfcpopcorn

Need Help?

Visit our Resources

ThreeFiresCouncil.org/Popcorn

support.trails-end.com

Congratulations on making the choice to have your unit fund its program through the Popcorn Fundraiser.

The funds you raise can be used to cover registration fees, uniforms, trips, activities, day camps, summer camps, and high adventure experiences within the program. Fewer out-of-pocket expenses for families equals better equipped kids and more participation.

**Help all of your families save money
by encouraging 100% PARTICIPATION!**

**This year's popcorn fundraiser can
be the best fundraiser EVER!**

2026 CONTACT INFORMATION

COUNCIL KERNEL

Co-Kernel	John Gondos	954-415-4485	jrgondos@aol.com
Co-Kernel	Riley Lorenz		rkfslorenz@gmail.com
Staff Adviser	Brian Lechner	630-797-4616	Brian.Lechner@Scouting.org
Popcorn Admin	Loren Winfrey	630-797-4620	Loren.Winfrey@Scouting.org

DISTRICT KERNELS

Chippewa District Kernel

District Kernel	Treasa Durov	708-945-2508	treasa.durov@gmail.com
District Staff	Adam Greenacre	630-797-4628	Adam.Greenacre@Scouting.org

Ottawa District Kernel

District Kernel			
District Staff	Len Bogacki	630-797-4623	Len.Bogacki@Scouting.org

Potawatomi District Kernel

District Kernel	Rick Wild	815-859-6214	j.rick.wild@gmail.com
District Staff	Sean Nadeau	630-797-4623	Sean.Nadeau@Scouting.org

POPCORN TIMELINE

COUNCIL POPCORN KICK-OFF	AUGUST 1
PRE-ORDER DEADLINE	AUGUST 12
POPCORN SALE STARTS	AUGUST 14
PRE-ORDER HOME DELIVERY	AUGUST 25-27
DEKALB CO. UNIT DISTRIBUTION	AUGUST 28
PRE-ORDER DISTRIBUTION	AUGUST 29
BONUS ORDERS DUE	SEPTEMBER 23
BONUS DISTRIBUTION & RETURN	OCTOBER 2
SUPER SATURDAY	NOVEMBER 7
• EVERINGTHING DUE	
• PRIZE ORDERS SUBMITTED	
FINAL ORDER HOME DELIVERY	NOVEMBER 19-20
FINAL ORDER DISTRIBUTION	November 19 (If needed)

OFFICIAL COUNCIL SALE DATES

We have our council popcorn fundraiser beginning on August 14th at 12:00 AM and ending on November 1st at 11:59 PM. All sales outside of these dates do not count towards council prizes or awards. However, you may still sell outside of these dates to earn Trails End rewards.

DISTRIBUTION INFORMATION

Popcorn Distribution

When you come to pick-up your popcorn, you need to bring vehicle(s) large enough to hold all of the popcorn. The product will be presorted for you but you will need to help load your vehicle. With limited space at the distribution points, orders will be packed in the order of the pick-up appointment times.

Please arrive at your given time.

Locations:

DeKalb County Preorder Distribution

August 28

Unassigned unit between 5 pm - 6 pm

Ideal Industries

1101 Park Ave.

Sycamore, IL 60178

Preorder Distribution

August 29

Assigned unit between 7 am - 10 am

Midwest Wharehouse

2800 Diehl Road

Aurora, IL 60502

Bonus Supplemental Distribution

October 2

Assigned unit between 7 am - 10 am

Demar Logistics

376 E Lies Road

Carol Stream, IL 60188

Super Saturday

November 7 9 am - 1pm

Batavia Public Works

200 N Radant Road

Batavia, IL 60510

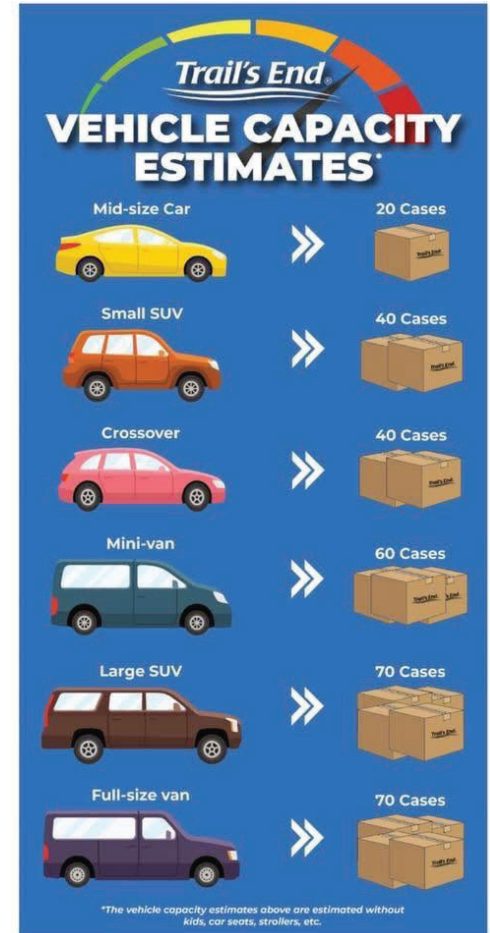
Final Distribution

November 19 (If Needed)

Demar Logistics

376 E Lies Road

Carol Stream, IL 60188



**Don't want to
come pick up?
Try Home Delivery!**

\$300

**SCAN HERE TO
REQUEST PREORDER
HOME DELIVERY!**



UNIT KERNEL RESPONSIBILITIES

As the Unit Popcorn Kernel, you have an important responsibility: The annual popcorn sale is the largest fundraiser the Council holds. The success of this fundraising campaign will determine the quality of the program your Scouts will receive during the next year. It will also determine whether or not another fundraiser will be necessary. Your job, however, doesn't need to be difficult. Many hands make light work. Involve everyone in some capacity. Have fun!

- ▶ Plan your Popcorn Sale.
- ▶ Work with unit leaders to develop a unit sales goal. Divide that goal into a "per-Scout" goal. Explain this year's program to your unit committee and parents highlighting any changes. With the committee's assistance, set neighborhood blitz days, plan unit sales activities including door-to-door and online sales, place your pre-order, set up an exciting, fun unit kick-off, and plan your unit incentives. Organize your unit's Ideal Year of Scouting Planning Program.
- ▶ Review sales planning materials to assist you with your unit's sale. Decide when orders, money, Review Unit Leader Portal
- ▶ Prepare handouts for unit kick-off meeting for both Leaders and Scouts. Handouts include:
 - ▶ Timeline showing sale dates, date orders are due, time and place for pick up. (Use Unit Timetable for Parents on our website.)
 - ▶ Unit goal and per-boy sales goal.
 - ▶ Family guide (Order Forms).
- ▶ Review information on the Trails End App. Send communication to all families instructing them to download the app.
- ▶ Remind them this is an individual Scout prize system. Each Scout should have their own account.
- ▶ In the Unit Leader Portal, claim some pre-arranged storefront sale dates to improve your sales.
- ▶ Discuss the Trails End App and how to use it. Show videos on how to use it, inform everyone they can accept credit cards through the app and sell Online Direct!
- ▶ Discuss sales techniques, money collection, safety guidelines and register scouts for a sales account through the app.
- ▶ Oversee product pick-up at delivery location(s).
- ▶ Distribute popcorn and supplies to Scouts. Remind Scouts of money due dates. Make sure checks are payable to the unit itself.
- ▶ Arrange two-deep parental supervision at "high traffic" and "blitz-day" activities so Scouts do not make errors.
- ▶ Encourage Scouts to sell \$1000
- ▶ Check the unit portal for online sales report in your account to monitor online sales of your Scouts and to determine sales amount to be included in each scout's total sales.
- ▶ Collect orders and tally money by unit money due date.
- ▶ Issue unit checks payable to the Three Fires Council by the due dates.
- ▶ Prepare for Super Saturday.
- ▶ Enter any product your unit will be returning into the Leader Portal to be approved. You may return up to 15% of your orders.
- ▶ Print your unit invoice for Super Saturday. We will use this invoice to verify the returns entered and your final order.
- ▶ Attend Super Saturday to turn everything in, return any leftover product, and pay for your popcorn.
- ▶ Approve Prize Order online through unit portal.
- ▶ Prizes will show up in Scouts popcorn account for redemption options. Consider a show and tell for Scouts to show off prizes. Plan time for your unit incentives.

Make it FUN!

- ▶ Help recruit and train an assistant to replace you when you step down. Pass on ways to improve next year's sale to your District Popcorn Kernel.
- ▶ Encourage Scouts to claim a spot as a Council Top 50 Seller so they are invited to the celebration event in January.

UNIT KERNEL CHECKLIST

- ☐ Plan the sale with your Unit Committee following the Ideal Year of Scouting.
- ☐ Set a unit, den and Scout sales goals!
- ☐ Determine your pre-order by using the pre-order guide built into Trails-End.com.
- ☐ Sign up parents to help.
- ☐ Schedule Neighborhood Blitz Days.
- ☐ Secure storefronts in the Unit Leader Portal.
- ☐ Promote your Storefront sales - Scouts can sign up for times in their app!
- ☐ Communicate important dates to parents and Scouts.
- ☐ Encourage all Scouts and families to download the Trails End app.
- ☐ Submit Pre-Order online by August 12.
- ☐ Submit online Home Delivery form online by August 12 and confirm with the Council.
- ☐ Regularly check your online sales of your Scouts through your account and encourage Scouts to sell online through their account.
- ☐ Hold an exciting, and fun unit kickoff.
- ☐ Encourage Scouts to sell \$1000 and earn better Chicago Wolves tickets and compete for a spot in the Council Top 50!
- ☐ Communicate with Den/Patrol kernels, parents, and Scouts throughout the sale to ensure Scouts have all the necessary tools to reach their goals.
- ☐ Enter any product your unit will be returning into the Leader Portal to be approved. **You may only return up to 15% of your orders.**
- ☐ Print your unit invoice from your Trail's End Unit Leader Portal, for Super Saturday. We will use this invoice to verify the returns entered and your final order.
- ☐ Fill out all forms that are due at Super Saturday.
- ☐ Approve / submit your prize order through the Leader Portal.
- ☐ Call your unit's treasurer and secure the two checks you will need for Super Saturday.
- ☐ Attend Super Saturday, you can return 15% of your total order, if needed, turn in forms and payment, and pick up any available product to partially fill your Final Order.
- ☐ Pick up the remainder of your final order at the Final Distribution. Return the order forms to the Scouts along with the product to deliver.
- ☐ Supervise the collection of money and credit card payments from the Scouts.
- ☐ Submit money to your unit's treasurer ASAP.
- ☐ Have final payment for Super Saturday.

DEN/PATROL KERNEL RESPONSIBILITIES



YOUR DUTIES CALL FOR YOU TO:

- Participate and support the Unit Popcorn Kickoff!
- Help the Unit Kernel distribute materials to your Scouts and keep them supplied with additional forms as needed.
- Provide lots of encouragement. Promote the sharing of their success stories with you and the rest of their den/patrol.
- Register for a leader online sales account to monitor your Scouts' app and online sales progress.
- Encourage your Scouts to reach the special incentive **Top 50**
- Encourage Scouts to sign up for Storefront Sales!
- Collect the Scouts' order forms by the due date set by your unit.
- Collect the money due from your Scouts and turn it in to the Unit Kernel on the due date.
- Help the Unit Kernel as needed.

REFERENCE

Popcorn Distribution

When you come to pick-up your popcorn, you need to bring vehicle(s) large enough to hold all of the popcorn. The product will be presorted for you but you will need to load it into your vehicle. With limited space at the distribution points, orders will be packed in the order of the pick-up appointment times.

Arrive at your given time.

Transfers and Returns

- All Transfers of product from unit to unit need to be completed and logged in the unit portal through the Trails End system.
- All Returns (up to 15% of your units total order) need to be logged in the unit portal through the Trails End system.
- All transfers and returns must be completed in the Trails End system by midnight on Wednesday November 4th.
- This allows for final documents to be prepared and reviewed for accuracy for your unit and ready for Super Saturday on November 1st.
- **All sales for council prizes end at midnight Wednesday, November 4th.**

Money Collection

While selling popcorn:

- Do not leave popcorn with a customer until it is paid for.
- Do not carry large amounts of cash while delivering popcorn.
- Scouts are to count aloud when giving change, and should take their time.
- Customer checks should be made payable to your unit.
- Confirm the written dollar amount matches the number dollar amount.

Throughout your sale: Credit cards can be accepted for all sales through the Trail's End app. Set a deadline well before your payment is due to Council (Nov. 7). The Popcorn Parent Agreement form (available online) is a very useful tool when distributing the popcorn and collecting money from Scouts. Payment for your total sale is due on Super Saturday (Nov. 7). Payment for your total sale is due on Super Saturday (Nov. 7). Leaders should consult their Trail's End Invoice from the Leader Portal once your final order is submitted. The payment for your sale will be paid by one check made payable to Three Fires Council and dated November 7. Make sure the money collected is deposited to your unit's bank account immediately, so that the funds will be available when the Council deposits your checks.

How will my unit receive credit for credit card sales?

You will manage popcorn payments through the unit leader portal in trails-end.com. If you have a balance due to Council on your popcorn invoice statement, app credit card sales and unit commissions from online sales will be credited towards your unpaid balance. Once you have a \$0 balance due to Council, remaining funds can be available for a requested payout (bank information required). Requested funds will be transferred to your unit's bank account via ACH on the 14th and 28th of each month, or the following business day, depending on the date of your payout request.

HOME DELIVERY REQUEST



Home Delivery

Demar Logistics, Inc. will deliver your pre-order and final popcorn order directly to an address of your choice for \$300 per delivery. **Scan the QR Code below**

Demar Logistics will contact the Unit Kernel with delivery dates and either morning or afternoon time window. If your unit is opting for home delivery, **submit the 'Home Delivery Request' form** to the popcorn team. **This MUST be submitted in to the council by 5 p.m. on August 12 for pre-order.** Payment for the delivery will be added into the Leader Portal. Without this form, we cannot guarantee your unit will receive home delivery.

NOTE: We ask all of our units to remember that this is a community service project for Demar Logistics, Inc. The delivery department normally moves household and office goods, and the true cost of delivery is much greater than the charge. We ask your unit to show its gratitude when your driver arrives, as Demar Logistics is providing a great service for our Council in delivering over 20,000 cases of popcorn to 51 communities in four days.

**Delivery Submission is due by:
Pre-Order - August 12
to receive home delivery.**



**SCAN HERE TO
REQUEST PREORDER
HOME DELIVERY!**



Council Rewards

Popcorn Sellers

COUNCIL REWARDS ARE EARNED FROM AUGUST 14 (SALE START) TO NOVEMBER 4 2026.



SELLERS PATCH

Every Scout that sells one item, earns a popcorn 2026 patch!

Family Sellers



Top Family Sellers Patch

For the families with multiple Scouts selling popcorn. We now have a patch just for you! If the family combined sells over \$5,000 in popcorn, through the app (each Scout needs to see through their own account), the Scouts earn a patch!

HEROES AND HELPERS



SCOUT INCENTIVE

Every Scout that sells \$150 in Heroes & Helper Donations, earns a 2026 H&H patch!

UNIT INCENTIVE

Red Ribbon

For \$250 in Heroes Orders

White Ribbon

For \$500 in Heroes Orders

Blue Ribbon

For \$1,000 in Heroes Orders

Tri-Color Ribbon

For \$1,500 in Heroes Orders

TOP 50 SELLERS EVENT!



The Top 50 Sellers will be invited to our Top Sellers Event at the Chicago Wolves game. The Top 30 Scouts will get to ride the zamboni and the top 8 will be on the ice as the color guard during pregame!

Scheduled for Saturday, January 30, 2027
Right before the Popcorn Night Wolves Game! Event will include dinner, a special Council Shoulder Patch, recognition, and a spin of the wheel for more great prizes.

CHICAGO WOLVES



THREE FIRES COUNCIL NIGHT & POPCORN SALES RECOGNITION GAME

SATURDAY, JAN. 30 AT 7 P.M. VS. GRAND RAPIDS GRIFFINS

SCOUTS WHO REACH ONE OF THESE SALES GOALS WILL RECEIVE GREAT PRIZES FROM THE CHICAGO WOLVES & THREE FIRES COUNCIL

\$5,000 OR MORE SELLERS

- » TWO \$48 TICKETS (ROWS 2-7 OFF OF THE ICE SURFACE)
- » ONE CHICAGO WOLVES REPLICA JERSEY
- » ONE CHICAGO WOLVES KNIT HAT
- » BE A PART OF THE COLOR GUARD PREGAME (TOP 8 SELLERS)
- » ZAMBONI RIDE DURING GAME (TOP 30 SELLERS)
- » NAME RECOGNITION ON THE MATRIX BOARD

\$2,500 TO \$4,999 SELLERS

- » TWO \$48 TICKETS (ROWS 2-7 OFF OF THE ICE SURFACE)
- » ONE CHICAGO WOLVES KNIT HAT

\$1,000 TO \$2,499 SELLERS

- » TWO \$28 TICKETS

\$300 TO \$999 SELLERS

- » ONE \$20 TICKET



CALLING ALL SCOUT GROUPS!

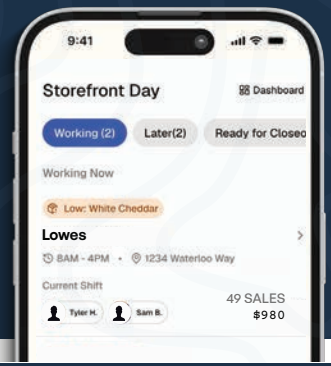
RALLY YOUR PACK AND JOIN THE CELEBRATION.
TAKE ADVANTAGE OF GREAT SAVINGS AND RESERVE SEATS FOR YOUR OUTING TODAY!

FOR MORE INFORMATION, CONTACT ERIC ZAVILLA AT (847) 832-1938 OR EHZAVILLA@CHICAGOWOLVES.COM



Trail's End®

2026 Leader Guide



New to Trail's End?

Register here: login.trails-end.com/unit-registration

START

Log into the Leader Portal

- Complete "**Plan Your Fall Fundraiser**" so Trail's End can secure Storefront hours for your Unit

Set Goals

- Build your Unit's Adventure Plan inside Portal
- Share your Unit calendar and budget with parents
- Scouts download the App and set their goals

Manage Storefronts

- View "Reserve Storefronts" for available hours.
- Ensure all Storefronts hours are filled
- Select "One Scout per shift" to achieve goals faster

Throughout the Sale

- Have Scouts use the Trail's End App
- Order and track inventory in the Portal
- Motivate your Scouts with [Trail's End Rewards](#)

When the Sale Ends

- Submit Scout Rewards
- Request your Unit Payout
- Celebrate and enjoy your Scouting year!

FINISH



HEROES AND HELPERS®

Units earn commission, Scouts earn bonus Rewards, and Trail's End delivers heartwarming snacks to military personnel and their families, first responders and local food banks.

TRAIL'S END® STOREFRONTS: UNITS & SCOUTS SELL 7X MORE

Trail's End secures **convenient hours and locations** for your Unit and Scouts on dates you can sell.



Last year, thousands of Scouts sold **\$300+/hour** over **27,000+** Storefront hours.

TRAIL'S END APP®

Scouts:

Sign-up for Storefronts and get trained
Personalize and share their online pages
Claim Trail's End Rewards throughout the sale

Parents:

Quickly convert any cash at the end of every shift

<https://qrco.de/trails-end>



GO CASHLESS Trail's End pays all credit card fees.

Tap-to-Pay is integrated directly into the App, making transactions **faster, easier, and safer** for everyone

... AND Scouts earn more Rewards with credit!



Join Our Leader Community
fb.com/groups/TEPopcornCommunity

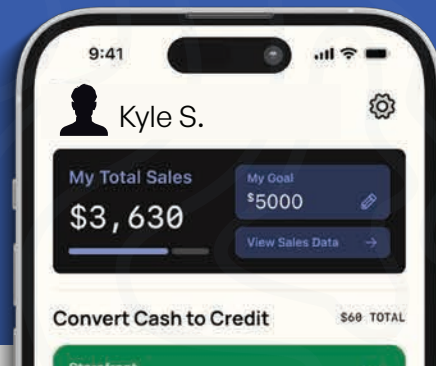
Support and FAQs
support.trails-end.com



Meet Fin - Trail's End's new Chatbot
Get live answers in the Portal!

Trail's End®

2026 Parent Guide



New to Trail's End?

Download our Scout App here: <https://qrco.de/trails-end>

START

Log into the Trail's End App®

- Sign up for Storefronts shifts
- Personalize and share your online page
- Build your skills with training

Enter the App

- Enter your sales goal in the App
- Recommended: \$2,000 for Cub Scouts and \$3,000 for Scouts BSA

Practice Your Pitch

Hi, my name is ____! I'm raising money for Scouting and ____ (summer camp). Can I count on your support?

- Stand, ask everyone, make eye contact, smile, and always say thank you!

Throughout the Sale

- Enter every sale in the App in real-time
- Track your progress towards your goal
- Set hourly goals - I'm going to sell \$500 this hour!

Track Progress Towards Your Goal

- That's it - you're done.
- Celebrate and enjoy your Scouting year!

FINISH



HEROES AND HELPERS®

Scouts earn bonus Rewards and Trail's End delivers heartwarming snacks to military personnel and their families, first responders and local food banks.



GO CASHLESS!

Ask consumers to pay with credit! Tap-to-pay transactions make it faster, easier, and safer for everyone.

... AND Scouts earn **4x more Rewards** with credit!

TRAIL'S END® REWARDS

Scouts earn eGift Cards (Amazon®, Prepaid Mastercard®, and more) and choose the prizes they want! With 100% credit sales, Scouts claim when ready! [View 2026 Rewards](#)

TRAIL'S END® STOREFRONTS: FUND YOUR YEAR IN A WEEKEND

Trail's End secures **convenient hours and locations** on dates you can sell.



Last year, thousands of Scouts sold **\$300+/hour** over **27,000+** Storefront hours.



Support and FAQs
support.trails-end.com



Join Our Parent Community
fb.com/groups/TEScoutParents



Meet Fin - Trail's End's new Chatbot
Get live answers in the App!

Trail's End REWARDS®

EARN 4X WITH CREDIT

4 POINTS PER \$1 CREDIT & ONLINE SALES

1 POINT PER \$1 CASH SALES

+3 BONUS POINTS PER \$1 FOR CASH TO CREDIT®

PLUS

1 bonus point per \$1 for Heroes And Helpers®

Earn ADDITIONAL bonus points for achieving sales levels below

NEW

Earn points on sales between levels!

With 100% credit sales, Scouts claim when ready!

Each point = \$0.01 in gift cards; minimum of \$600 in sales is required for Rewards claiming to begin.



CLAIM GIFT CARDS FOR ADVENTURES, FUN & GEAR!

Pick one or more:
Amazon eGift Card, Prepaid Mastercard®, and others!

WHY IS CREDIT IMPORTANT

72% of U.S. retail is credit — yet Scouts are only 51% credit from consumers. That's a missed opportunity, because **consumers spend 14% more with credit — helping Scouts hit goals 14% faster.**

Plus, **not handling cash is safer** for Scouts, Parents, and Leaders, and **credit means Scouts, Packs/Troops, and Councils get paid faster.**



DOWNLOAD THE TRAIL'S END APP® TO START EARNING

Here's what Scouts earn with all credit sales:

SALES LEVEL	BASE POINTS (4 POINTS PER \$1)		LEVEL BONUS POINTS		TOTAL POINTS	\$ REWARDS	WHAT YOU COULD GET
\$25,000*	100,000	+	235,000	=	335,000	\$3,350	Family Vacation
\$15,000	60,000	+	140,000	=	200,000	\$2,000	High Adventure
\$10,000	40,000	+	70,000	=	110,000	\$1,100	Canoe
\$7,500	30,000	+	50,000	=	80,000	\$800	3D Printer
\$5,000	20,000	+	30,000	=	50,000	\$500	Gaming Console
\$4,000	16,000	+	21,500	=	37,500	\$375	Day Camp
\$3,000	12,000	+	13,000	=	25,000	\$250	Hiking Backpack
\$2,000	8,000	+	3,000	=	11,000	\$110	Drone
\$1,500	6,000	+	1,500	=	7,500	\$75	Camping Tent
\$1,000	4,000	+	500	=	4,500	\$45	Video Game
\$600	2,400	+	100	=	2,500	\$25	Water Bottle

***Earn additional 45,000 bonus points for every \$5,000 sold above \$25,000**

Trail's End Rewards earned in 2026 must be claimed by March 31, 2027. All rewards and promotions are subject to Terms and Conditions.

The merchants represented are not sponsors of the rewards or otherwise affiliated with this company. The logos and other identifying marks attached are trademarks of and owned by each represented company and/or its affiliates. Please visit each company's website for additional terms and conditions.

OVER 70% STAYS LOCAL!*



**WHITE
CHEDDAR
POPCORN**
\$20



**SALTED
CARAMEL
CORN**
\$20



**SWEET & SALTY
KETTLE CORN**
\$20



**SEA SALT
POPCORN**
\$20



**MICROWAVE
BUTTER
POPCORN**
\$25



**CHOCOLATEY
PRETZELS**
\$30



SUPPORT OUR HEROES AND HELPERS!

By providing your support to Scouting, you're helping bring heartwarming snacks to military personnel and their families, first responders and local food banks!



**MORE ONLINE PRODUCTS
& NUTRITIONAL FACTS**

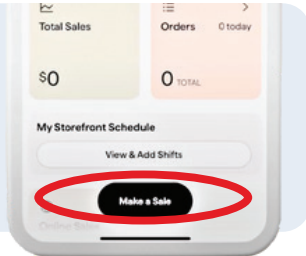
ONLINE SCOUT ID:

Product images for illustration purposes only, actual product packaging may vary. Products, pricing and specifications subject to availability and change without notice. *Amount donated is calculated based on Trail's End Return to Scouts, see Terms & Conditions at portal.trails-end.com/legal/terms for details. All sales of Trail's End products may only be conducted by individuals authorized by Trail's End in compliance with all applicable terms of sale and agreements.

This guide will provide step-by-step instructions for scouts and parents to successfully take a payment on the Trail's End app on their mobile device with Tap to Pay.

Step 1

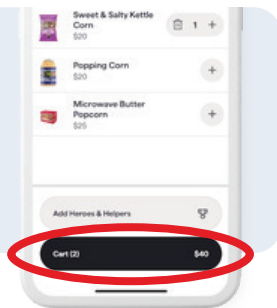
Tap **'Make a Sale'** from the app dashboard



Step 2

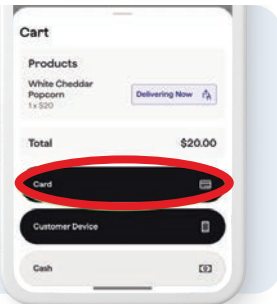
Add products to the cart.

Tap **'Cart'** to complete checkout.



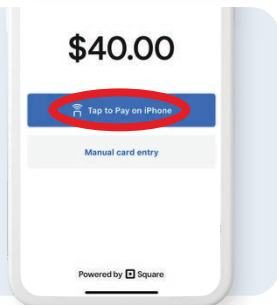
Step 3

Tap **'Card'** to take payment with Tap to Pay.



Step 4

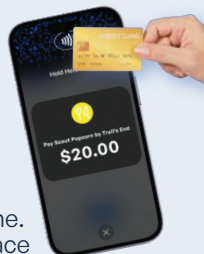
Tap the **'Tap to Pay on iPhone'** button.



Step 5

Have the customer hold their payment method near the top of the iPhone.

- For credit cards, have them hold the card horizontally over the contactless symbol on the iPhone.
- For digital wallets, have them place their device over the contactless symbol on the iPhone.



TIPS

Best Practices for using Tap to Pay on an iPhone

- If your phone case has a holder for physical cards, remove them from your phone case to prevent accidentally charging your own card while Tap to Pay is enabled.
- Never hand your iPhone over to the customer. Have the customer hold their card or NFC device. If needed, have them hand you their card or NFC device for you to tap on your iPhone.
- For credit cards, hold the credit card horizontally over the contactless symbol on the iPhone.
- For digital wallets, have them place their device over the contactless symbol on the iPhone.
- Watch for the Approved message on the screen to confirm that payment has been accepted.

Setting up Tap to Pay in the Trail's End App on an iPhone Device

1. Go to Settings in the app by tapping the gear icon in the upper right corner.
2. Tap on Square Settings
3. Accept the permissions to enable Square to accept payments:
 - Bluetooth
 - Location
 - Microphone
4. Tap to Pay on iPhone will show as Ready .

Troubleshooting Tips for Tap to Pay on an iPhone

- Check that your phone is compatible using this list from Square, available at <https://squareup.com/us/en/compatibility?platform=iOS&brand=Apple>

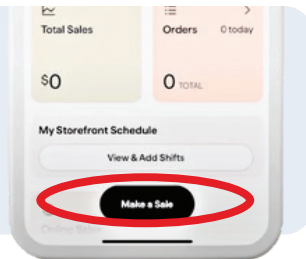


This guide will provide step-by-step instructions for scouts and parents to successfully take a payment on the Trail's End app on their mobile device with Tap to Pay.

Note: Tap to Pay is only available in the Trail's End app on an Android phone when a reader is not paired with the device.

Step 1

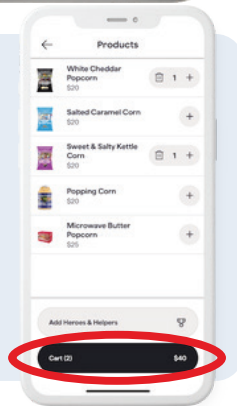
Tap **'Make a Sale'** from the app dashboard



Step 2

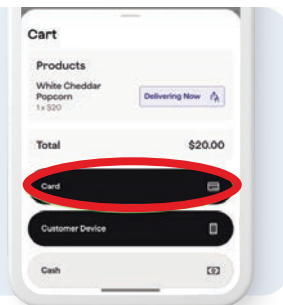
Add products to the cart.

Tap **'Cart'** to complete checkout.



Step 3

Tap **'Card'** to take payment with Tap to Pay.



Step 4

Have the customer hold their payment method on the back of the Android phone near the center.



TIPS

Best Practices for using Tap to Pay on an Android Phone

- If your phone case has a holder for physical cards, remove them from your phone case to prevent accidentally charging your own card while Tap to Pay is enabled.
- Never hand your phone over to the customer. Have the customer hold their card or NFC device. If needed, have them hand you their card or NFC device for you to tap on your phone.
- Watch for the Approved message on the screen to confirm that payment has been accepted.

Troubleshooting Tips for Tap to Pay on an Android Phone

- If a reader is paired to the Android phone, Tap to Pay will not be available. Disconnect the reader to use Tap to Pay.
- If you see a "Reader unavailable, Disable 'Developer options' in your device settings and restart this app to use this reader":
 - a. Go to your device Settings > System > Developer options/mode. You can also search "Developer options" or "Developer mode."
 - b. Turn OFF Developer options or Developer mode.
 - c. Force quit the Trail's End app.
 - d. Restart your Android device.
- If you have a Galaxy Fold device, make sure the device not folded open as Tap to Pay is not available when in that mode.
- Check that your phone is compatible using this list from Square, available at <https://squareup.com/us/en/compatibility?platform=Android>



Setting up Tap to Pay in the Trail's End App on an Android Phone

1. Go to Settings in the app by tapping the gear icon in the upper right corner.
2. Tap on Square Settings
3. Accept the permissions to enable Square to accept payments:
 - a. Bluetooth
 - b. Location
 - c. Microphone
4. Tap to Pay will show as Ready when it is connected.

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.



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